

Business Loans



New America Corporation (NAC) finances businesses that: 1) create employment and wealth building opportunities; 2) provide needed services and products; and 3) strengthen the social and economic fabric of the community.

Loan Products

NAC provides loans to finance real estate, machinery and equipment, and working capital.

Eligible Activities

NAC finances the capital needs of community businesses serving and employing low to moderate income individuals located in Orangeburg County, SC. Eligible activities include, but are not limited to, retail stores, service businesses, wholesalers, and manufacturers.

Eligible Applicants

For profit businesses are eligible to apply.

How to Apply

Download an application from www.new-america.org.



Lending

Adolphus Johnson

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LOAN PROGRAM TERMS

<p>LOAN AMOUNTS: Loans generally range from \$3,000 and up.</p>
<p>INTEREST RATES: Rates are generally 9.99%.</p>
<p>MAXIMUM TERM: Working capital loans up to 60 months (five years); machinery and equipment loans up to 84 months (seven years); real estate loans up to 240 months (twenty years).</p>
<p>ELIGIBLE BORROWERS: Start-up or existing for-profit businesses located in Orangeburg County, SC that employ 50 or fewer full-time employees, have less than \$1 million in projected gross revenues, and are at least 51 percent owned by a U.S. citizen or by someone who has residence status.</p>
<p>ELIGIBLE ACTIVITIES: Eligible activities include, but are not limited to, retail stores, service businesses, wholesalers, and small manufacturers.</p>
<p>INELIGIBLE ACTIVITIES: The following activities are ineligible: (1) Adult-oriented businesses (clubs, websites, bookstores), (2) assisted living based from home, (3) businesses that earn 30% or more of its revenue from gambling/gaming, (4) non-profit organizations, (5) multi-level marketing, (6) race courses, (7) golf courses, (8) nightclubs or similar establishments, (9) businesses and individuals with unpaid federal and state debts, (10) businesses and individuals with judgments (i.e. tax liens, student loans, other loans), (11) speculative real estate, (12) programs operated by cable television systems, (13) businesses that produce agriculture products through growing, cultivation, and harvesting either directly or through horizontally integrated livestock operations except for commercial nurseries, timber operations, or limited agricultural production related to technical assistance projects, and (14) projects which are dependent on other funding where there is not a firm commitment of the other funding to ensure completion.</p>
<p>SERVICE AREA/TARGETED LENDING: The service area is Orangeburg County, SC. The program finances the capital needs of community businesses serving and employing low to moderate income individuals.</p>
<p>SECURITY: Loans must be secured. Business loans may be secured by a lien on the assets of the business or individual including machinery, equipment, furniture, fixtures, vehicles, and real estate. NAC will not accept inventory and notes receivables as collateral. Personal guarantee is required. Life insurance collateral assignment, liability insurance, and hazard insurance may be required.</p>
<p>SECURITY ASSURANCES: Appraisal, environmental assessment, title insurance, liability and flood plain insurance, certificate of occupancy, and inspection may be required.</p>
<p>DEBT SERVICE COVERAGE: Business loans require a minimum of 1.25 DCR.</p>
<p>EQUITY CONTRIBUTION: Business loans require a 10 to 20% equity contribution.</p>
<p>LOAN DECISION CRITERIA: Loan approval is typically based on experience, character, collateral, credit, personal/business tax returns, personal financial statement, repayment ability, and business plan.</p>
<p>PAYMENT: Loans usually have equal monthly payments of amortized principal and interest.</p>
<p>FEES: The non-refundable application fee is \$100. The origination fee is: \$600 for loans of \$20,000 or less, \$1200 for loans between \$20,001 and \$40,000, and 3-4% for loans above \$40,000. The late fee is \$35 or 5% (whichever is greater). Loans must be paid through ACH Bank Draft on the 1st day of each month. Returned check/draft fee is equal to fees charged to NAC for each returned check or \$35 (whichever is greater).</p>
<p>CLOSING COSTS: The borrower is responsible for the expense of document preparation and closing costs.</p>
<p>TECHNICAL ASSISTANCE: NAC provides technical assistance for businesses such as training and coaching. A loan applicant may be required to receive technical assistance as a condition of the loan.</p>
<p>LOAN INQUIRIES: Contact Adolphus Johnson at 803-534-0035 or adolphusjohnson@new-america.org.</p>

An equal opportunity provider and employer.